

**Tell us about your company. . .**

<b>Company Name:</b>	<input type="text"/>	<b>Years in Business:</b>	<input type="text"/>
<b>Your Name:</b>	<input type="text"/>	<b>Corporate Structure:</b>	<input type="radio"/> Corporation <input type="radio"/> S Corp <input type="radio"/> Partnership <input type="radio"/> LLC
<b>City:</b>	<input type="text"/>	<b>Principal Product Line:</b>	<input type="text"/>
<b>State:</b>	<input type="text"/>	<b>Gross Annual Sales:</b>	<input type="text"/>
<b>Zip:</b>	<input type="text"/>	<b># of Employees:</b>	<input type="text"/>
<b>Phone:</b>	<input type="text"/>	<b># of Service Employees:</b>	<input type="text"/>
<b>Fax:</b>	<input type="text"/>	<b># of Sales Employees:</b>	<input type="text"/>
<b>Email:</b>	<input type="text"/>		
<b>Website Address:</b>	<input type="text"/>	<b>Mobile Phone #:</b>	<input type="text"/>

**Tell us about your sales & marketing efforts . . .**

**Do you make cold calls?** Yes  No   
**Do you use direct mail?** Yes  No   
**Do you use print media advertising?** Yes  No   
**If so, what type?**  
 Newspaper  
 Magazine/Periodical  
 Trade Publications  
 Flyer Distribution  
 Phone Book

These questions are solely for informational purposes and do not necessarily factor into the criteria used to select a Master Dealer. Reltima agrees to keep this and all other information regarding your business strictly confidential.

**How many active customers do you currently have?**

**Do you sell your products/services via your website?**   
**What other means will you use to market our products and services?**

**And your business references...**

<b>1. Vendor Name:</b>	<input type="text"/>	<b>Contact:</b>	<input type="text"/>
<b>Address:</b>	<input type="text"/>	<b>Phone:</b>	<input type="text"/>
<b>2. Vendor Name:</b>	<input type="text"/>	<b>Contact:</b>	<input type="text"/>
<b>Address:</b>	<input type="text"/>	<b>Phone:</b>	<input type="text"/>
<b>3. Vendor Name:</b>	<input type="text"/>	<b>Contact:</b>	<input type="text"/>
<b>Address:</b>	<input type="text"/>	<b>Phone:</b>	<input type="text"/>

**APOGEE INDUSTRIES**

OR ATTACH YOUR OWN REFERENCE & CONTACT INFORMATION  
**FAX FINISHED APPLICATION TO (815) 363-6056**